

STEVEN PINSKY



CONSULTING PRINCIPAL, UHY ADVISORS NY, INC.

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INDUSTRY EXPERTISE:

- Distribution
- Consumer Products
- Light Manufacturing
- Transportation
- Construction
- Hospitality

ACTIVE & PRIOR PROFESSIONAL MEMBERSHIPS:

- Association for Corporate Growth
- Alliance of Mergers & Acquisitions Advisors – Former Member

ACTIVE & PRIOR CIVIC MEMBERSHIPS:

- Wharton Alumni Executive Board – Former Board Member
- Georgia Tech Woodruff School of Mechanical Engineering External Advisory Board - Board Member

Steve has over 20 years of consulting experience guiding companies in both the private and public sectors through transition periods. He has worked with a variety of industries on everything from strategic planning to process improvements to M&A due diligence and integration. Steve specializes in middle market companies, especially those who are fast-growing or looking to improve operations preceding a potential exit.

PROFESSIONAL EXPERIENCE:

- Experience aiding companies seize and capitalize on high-growth in organic situations. Situations may include start-ups, major revenue growth, interim management, and FP&A and modeling
- Provides financial and operational due diligence during M&A events, and advises on interim management
- Aids companies in turnaround and financially-distressed situations, and creates a strategy to address interim needs
- Maximizes valuation for exiting companies in both sale preparation and coordination; including comprehensive data room preparation
- Proven record in strategic restructuring and enhancing of business operations by implementing efficient reporting and management structures
- Strong communication and client relationship skills

BACKGROUND:

- MBA, The Wharton School, University of Pennsylvania
- Bachelor of Mechanical Engineering, Georgia Institute of Technology

THOUGHT LEADERSHIP:

- Federal Reserve Bank of Chicago Private Equity Conference: Featured faculty (2006, 2007, 2008, 2009)
- Due Diligence Symposium: Founder, five-time co-host and featured speaker (2005-2009)