

MICHAEL LIPSCHULTZ



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NY, INC.

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INDUSTRY EXPERTISE:

- Technology and Software Companies
- Higher Education
- Professional Service firms
- Manufacturing/Retail/Distribution
- Not-for-Profits
- Advertising/Media
- Employee Benefit Plans
- Registered Investment Advisors
- SEC companies
- Privately-owned companies
- Other Commercial Entities

ACTIVE & PRIOR PROFESSIONAL MEMBERSHIPS:

- American Institute of Certified Public Accountants
- New York State Society of Certified Public Accountants

ACTIVE & PRIOR CIVIC MEMBERSHIPS:

- Unity House of Troy, NY, Vice-President and former Treasurer
- Clifton Park – Halfmoon Emergency Corp., Treasurer

Michael has more than 20 years of experience serving growing and established commercial enterprises and not-for-profit organizations, including higher education.

Michael specializes in providing expertise and advice to growing companies and organizations to help navigate complex financial reporting and accounting issues many of them face.

PROFESSIONAL EXPERIENCE:

- Extensive experience serving commercial entities, including privately-held and public companies, including multi-nationals
- Focus on emerging technology and software companies
- Mergers and acquisitions
- Public and private financing, debt/equity offerings
- SEC regulatory issues/PCAOB standards audits
- Domestic and multi-national entities
- Commercial expertise including:
 - revenue recognition, comprising multiple element arrangements and contract accounting
 - business combinations
 - intangibles/goodwill
 - cost accounting and inventories
 - consolidations
 - variable interest entities
 - foreign currency translations
 - public and private debt and equity financing
- Extensive experience serving not-for-profit entities, with a specialty in institutions of higher education and related entities:
 - Financial statement audits
 - OMB Circular A-133 compliance audits (single audits and program specific audits)
 - Consultation and advisement on accounting issues including endowments, investments and fair value measurements
- International Financial Reporting Standards and developments

BACKGROUND:

- Licensed CPA in the State of New York
- Licensed CPA in the State of Massachusetts
- Bachelor of Arts in Economics and Masters of Science in Accounting from the State University of New York at Albany
- Masters of Science, Accounting, State University of New York at Albany