

RICH MANNEBACH



DIRECTOR - SALT, UHY ADVISORS MO, INC.

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INDUSTRY EXPERTISE:

- Manufacturing
- Agriculture
- Research & Development
- Transportation
- Construction
- State and Local Tax
- Income and Franchise Tax
- Sales and Use Tax

ACTIVE & PRIOR PROFESSIONAL MEMBERSHIPS:

- American Institute of Certified Public Accountants
- Missouri Society of Certified Public Accountants
- St. Louis Synergy

ACTIVE CIVIC MEMBERSHIPS/ACTIVITIES:

- Vice-President – Manors at Deer Creek Subdivision Trustees
- Youth girls soccer coach

Rich Mannebach is the Director of State and Local Taxes in the St. Louis Office of UHY Advisors with 30 years of experience in sales and use tax, corporate income tax, and tax technology roles. Rich's role at UHY is focused on providing class-leading expertise in resolving the myriad of state and local tax issues that clients have to deal with.

Prior to joining UHY, Rich worked at Monsanto Company as the Director of Sales and Use Tax where his responsibilities included developing plans to minimize the company's transaction tax burden, overseeing all aspects of transaction tax controversy, leading the implementation of Sabrix to automate the tax determination function, and working with other departments to structure site expansions to take advantage of tax incentives and ensure they occurred in the most tax efficient manner available. Rich also spent a number of years working on the state and local income tax side, was involved in the review of returns in almost every state, and participated in various projects and initiatives to drive tax savings and reduce the effective tax rate. Additionally, Rich oversaw the implementation of Corptax to help automate the preparation of income tax returns.

Before his time at Monsanto, Rich spent several years as a manager at PriceWaterhouseCoopers, LLP where he helped led the St. Louis tax compliance team and served as a member of the National Plus3 Technology Steering Committee.

Rich started his career at Wetterau Inc. and then moved to XTRA Lease, Inc. where he had increasingly responsible roles in planning and compliance of federal, state, and local income tax.

Rich has been on the client side of the table for many years and this extensive corporate background provides him with valuable insight into what really drives corporate decision making and allows him to better understand our clients needs and the limitations they face. This ability allows UHY be a better business partner to our clients.

PROFESSIONAL EXPERIENCE:

- Supervision of transaction tax audit engagements for Fortune 500 company
- Led the effort to design in-house and implement an electronic method to collect and track thousands of exemption certificates saving potentially millions of dollars of audit assessments
- Led software implementations of:
 - Sabrix (sales/use taxes)
 - Corptax CS (Federal, state, and local income taxes)
 - InSource CS (Federal, state, and local income taxes)
 - Best Systems (Fixed asset management)
- Drove and oversaw program to recover VAT charges paid on receipts of US employees traveling overseas and on expenses of ex-US employees traveling to other countries saving \$250k annually.
- Oversaw reverse audit efforts leading to the recovery of over \$3.5M in overpaid sales/use tax
- Led energy studies resulting in annual sales tax reductions of over \$500k.
- Negotiated several million dollars worth of state and local incentives for clients

BACKGROUND:

- B.S.B.A., Washington University, St. Louis, MO - 1989
- M.B.A., St. Louis University, St. Louis, MO - 1996
- Certified Public Accountant - 1989