

ALEX J. CONTI



Alex is a leading member of the firm's Corporate Finance practice.

PROFESSIONAL EXPERIENCE:

- Extensive experience in mergers and acquisitions, due diligence, restructuring and capital sourcing
- Primary focus on buy side and sell side transaction advisory services
- Assisted in the sale of several Tier 1 automotive suppliers, to private equity and strategic buyers alike
- Placed \$3.5 million of growth capital commitment for a Tier 1 automotive supplier in the midst of the auto downturn (summer 2009)

BACKGROUND:

- FINRA licensed representative in the states of Michigan, Ohio and California
- Nearly 15 years of investment banking and transaction services experience and has advised on transactions that combine for over \$1 billion in deal value
- Associate at Ernst & Young Capital Advisors, LLC, 2011-2012
- Associate at O'Keefe & Associates Consulting LLC, 2008-2011
- B.B.A. in Finance, Investment and Banking, University of Wisconsin-Madison

THOUGHT LEADERSHIP:

- "All Star Investment Banker of the Year" award, ACG Detroit, 2021
- "Commercial Lending in a Turbulent Market", Aerospace Industry Association of Michigan, 2020
- "Financial and Operational Strategies to Weather Uncertain Times", Detroit Regional Chamber, 2020
- "Straight From the Trenches: Real Stories about Real Deals Closed in 2020" Panelist, The ACG Great Lakes Capital Connection
- Recognized for Restructuring Deal of the Year by M&A Advisor Magazine, 2018
- M&A update for the automotive industry, 2017-2018
- The M&A Advisor's 40 under 40 Emerging Leaders Award winner, 2016
- "Scaling up Your Business through Mergers and Acquisitions", NAWBO's Circle of Learning Workshop, 2016
- Winner for "Best Deal of the Year: Under 100 Million", Crain's Detroit Business' Annual M&A Awards, 2015
- "Maximizing Value for Middle-Market Owners", presented to UHY clients, 2013

MANAGING DIRECTOR, UHY CORPORATE FINANCE

Email: aconti@uhy-us.com
Direct: 313 324 7139

INDUSTRY EXPERTISE:

- Industrial Manufacturing
- Distribution
- Automotive Suppliers
- Energy
- Waste Management
- Consumer Products
- Staffing

ACTIVE & PRIOR PROFESSIONAL MEMBERSHIPS:

- Member – Detroit M&A Professionals
- Member – Association for Corporate Growth

ACTIVE & PRIOR CIVIC MEMBERSHIPS:

- Member – Habitat for Humanity