

GREG PEARSON



**PRINCIPAL
UHY ADVISORS MO, INC.**

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INDUSTRY EXPERTISE:

- Manufacturing
- Distribution
- Construction
- Rental Real Estate

ACTIVE & PRIOR PROFESSIONAL MEMBERSHIPS:

- American Institute of CPAs
- Missouri Society of CPAs

Greg is a Principal in the Tax Department of the St. Louis office of UHY Advisors MO, Inc. and a licensed Certified Public Accountant in the State of Missouri. Greg has over 8 years of experience providing tax and consulting services to various closely-held businesses, shareholders and families.

PROFESSIONAL EXPERIENCE:

- Oversee and review federal and state tax returns for a variety of clients, including:
 - C-Corporation
 - S-Corporation
 - Partnership
 - IC-DISC
 - Trust
 - Private Foundation
 - Individual
 - Gift Tax
- International tax reporting for controlled foreign corporations and disregarded entities
- Estate planning and wealth transfer analysis
- IRS and state audit defense
- Consultation on acquisition of existing businesses, including asset purchase, stock purchase and Section 338(h)(10) election purchase
- Consultation on exit strategies, including sale to related party, sale to 3rd party, asset sale, stock sale, Section 338(h)(10) election, and sale to ESOP
- Tax credit and deduction analysis, including:
 - Research & Development
 - Fuel Tax
 - Qualified Business Income Deduction
 - Various additional Federal and State Initiatives
- Consultation on self-employment tax minimization
- Consultation on Tax Cuts and Jobs Act, CARES Act, and other recent legislative changes
- Consultation on executive compensation alternatives, including phantom stock plans and nonqualified deferred compensation agreements
- Multi-state tax compliance and planning for businesses and individuals

BACKGROUND:

- Joined UHY Advisors MO, Inc. in January 2012
- Member of the Missouri Society of CPAs
- Member of the American Institute of CPAs
- Licensed CPA in the state of Missouri
- Certificate of Taxation from University of Missouri, Columbia
- MAcc (Master of Science in Accounting) from University of Missouri, Columbia
- BSAcc (Bachelor of Science in Accounting) from University of Missouri, Columbia