

JOHN J. GALLO



John is an active member of the tax department and leading member of the firm's national construction practice.

PROFESSIONAL EXPERIENCE:

- Extensive knowledge of tax compliance issues, federal tax planning, state and local taxation, business forecasts and projections, strategic planning, and business plan preparation for startup and distressed companies
- Specializes in Internal Revenue Code Section 460 guidance and construction revenue recognition methods such as percentage of completion, completed contract and accrual less retainage
- Develops internal programs to train professional staff in regards to various accounting and taxation matters in the construction industry

BACKGROUND:

- Licensed CPA in the state of Michigan
- Prior to joining the firm, John was with CenTra, Inc. where he handled numerous tax compliance issues including filing state returns in over 40 states and performed various tax research studies addressing his employer's concerns in order to increase their profit while minimizing taxes
- B.B.A. in Accounting, Walsh College
- Master of Science in Taxation, Walsh College

THOUGHT LEADERSHIP:

- Host and chairperson, UHY LLP Annual Construction Outlook
- Executive Editor and Contributor, UHY LLP Construction Insider quarterly newsletter
- "Accounting Technology Solutions for Construction Companies to Adapt to Changing Market Conditions", MITA Winter Webinar Series, 2021
- "Tax Update", UHY LLP Annual Construction Outlook, 2012-2018
- "Positioning your Company's Balance Sheet for Higher Profitability and a Stronger Bonding Position", MITA Annual Conference, 2015
- Presenter, Michigan Infrastructure Transportation Association (MITA) Annual Conference, 2012
- Presenter, Associated General Contractors (AGC)
- Presenter, Construction Financial Management Association (CFMA)
- Presenter, Construction Association of Michigan (CAM)

**PARTNER, UHY LLP
MANAGING DIRECTOR,
UHY ADVISORS MI, INC.**

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INDUSTRY EXPERTISE:

- Construction
- Transportation
- Manufacturing and Distribution
- Real Estate

ACTIVE & PRIOR PROFESSIONAL MEMBERSHIPS:

- Member – Michigan Infrastructure and Transportation Association
- Member – Associated General Contractors
- Committee Member – AGC Michigan Tax and Fiscal Affairs Committee
- Member – American Institute of Certified Public Accountants
- Member – Michigan Association of Certified Public Accountants

ACTIVE & PRIOR CIVIC MEMBERSHIPS:

- Member – Salvation Army of Southeastern Michigan Advisory Board