

GERALD J. GRADY, JR.



PARTNER, UHY LLP
MANAGING DIRECTOR,
UHY ADVISORS MI, INC.

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INDUSTRY EXPERTISE:

- Engineering
- Franchises
- Information Technology
- Manufacturing and Distribution
- Retail
- Staffing
- Transportation

ACTIVE & PRIOR PROFESSIONAL MEMBERSHIPS:

- Chair – American Staffing Association Professional-Managerial Section Council
- Board Member – International Association of Microsoft Channel Partners
- Board Member – Ohio Staffing & Search Association
- Policy Council – American Staffing Association
- Industrial Partner Board Member – New York Staffing Association
- Member – Information Technology Alliance
- Member – Detroit Economic Club
- Member – Michigan Association of Certified Public Accountants
- Member – New Jersey Association of Certified Public Accountants
- Member – Florida Institute of Certified Public Accountants
- Member – American Institute of Certified Public Accountants

ACTIVE & PRIOR CIVIC MEMBERSHIPS:

- Chairman – EMU Executive Advisory Board of Accounting and Finance
- Chairman and Treasurer – Canton Community Foundation
- Treasurer – Cub Scout Pack 760
- Youth Athletic Coach – Canton Soccer Club

Jerry has acquired a wealth of knowledge throughout his more than 35 years in public accounting. He is a leading member of the firm's national management and technology consulting services group as well as a member of the national international financial reporting standards committee. Jerry is also the chairperson for the firm's national staffing practice.

PROFESSIONAL EXPERIENCE:

- Leader in assisting with all required IT control and risk assessments
- Manages a team of professionals for IFRS engagements
- Performs partner reviews on audited, reviewed or compiled financial statements for private companies
- Provides financial and business consulting services to optimize opportunities for growth and profitability
- Implemented the ProfitCents Tool, which is used to analyze a company's financial ratios against its peers to assist in determining a company's strengths and weaknesses
- Implemented Technology tools utilized by the Attest teams to improve efficiency and quality of all attest services
- Manages a team of professionals devoted to providing financial, tax and business consulting services
- Helps companies identify tax savings, improve operating efficiencies and increase profits
- Assists clients with corporate growth and business management strategies

BACKGROUND:

- Licensed CPA in the states of Michigan, Florida and New Jersey
- Certified Information Technology Professional (CITP)
- Joined the firm in 1985
- B.S. in Accounting Information Systems, Eastern Michigan University

RECOGNITIONS:

- American Staffing Association Chapter Engagement Award, 2019
- Volunteer of the Year Award, Canton Community Foundation, 2015

THOUGHT LEADERSHIP:

- Panelist "Incentivizing the Team: Compensation Plans for Sales and Recruiters that Drive Performance", American Staffing Association, 2021
- Employing Consultants in Multiple States: A Practical Approach to Balancing Tax Compliance Costs & Risks", TechServe, 2021
- "Digital Transformation: Disruption With a Purpose", New York Staffing Association, 2021
- "What Minority Business Owners Need to Know About the PPP2 Stimulus Bill", MMSDC 2021
- "Paycheck Protection Program & Employee Retention Credit", UHY/Odell Studner Webinar, 2021
- "PPP Loan Forgiveness, Second Draw Loans & Employee Retention Credit: What's New & What's Changed?", TechServe Webinar, 2021
- "The Home Stretch: Ensuring That You Maximize Your PPP Loan Forgiveness and Successfully Navigating the SBA Questionnaire", UHY/Becker Webinar, 2021

THOUGHT LEADERSHIP (CONTINUED):

- “Processing and Maximizing Paycheck Protection Program Loan Forgiveness”, Michigan Minority Supplier Development Council, 2020
- “Planning Tips for 2021 & PPP Loan Forgiveness”, TCI Business Capital, 2020
- “M&A Knowledge Sharing Campaign”, Staffing Industry, 2020
- “The Taxman Giveth: Strategies That Minimize IT & Engineering Staffing Firm Tax Liability”, TechServe Connect, 2020
- “Cash Flow and PPP Loan Forgiveness”, TCI Business Capital, 2020
- “Updates and Application Preparation Regarding PPP Loan Forgiveness”, Tricom, 2020
- “Maximizing Profitability and Cash Flow to Enhance and Expand Your Value”, ASA Staffing World Conference, 2020
- “The Taxman Giveth: The Tax Benefits of the CARES Act”, TechServe Alliance, 2020
- “Paycheck Protection Program Update and Forgiveness Maximization”, Ohio Staffing and Search Association Annual Conference, 2020
- “Paycheck Protection Program Loan Forgiveness”, TechServe Alliance, 2020
- “Cash Flow Strategies”, Staffing Industry Analysts Executive Forum, 2020
- “Mergers & Acquisitions in the Current Market”, New York Staffing Association, 2020
- “Are you Captive Ready?”, UHY / Odell Studner Webinar, 2020
- “Current and the Ever-Changing Rules of the Paycheck Protection Program and CARES Act – Where Are We Today”, Tricom, 2020
- “The Changing Rules of the Game: Audits, Forgiveness, and Taxability of Paycheck Protection Program Loans”, TechServe Alliance, 2020
- “Practice with Panelists: Coronavirus Aid, Relief, and Economic Securities (CARES) Act”, 2020
- “Year-End Tax Strategies”, Colorado Staffing Association, 2020
- “Security Risk Assessment: What Every Staffing Firm Needs to Know”, Colorado Staffing Association, 2019
- “Year-End Strategies for Staffing Firms”, New York Staffing Association, 2019
- “Navigating the Tax Cuts and Jobs Act – A Primer on Law and Related Tax Credits”, New York Staffing Association Tax Workshop, 2018
- “Tax Cuts and Jobs Act Updates”, Staffing Webinars, 2018
- “Cybersecurity”, Michigan Public Employer Labor Relations Association Annual Conference, 2017
- “Mergers & Acquisitions”, Staffing Industry Analysts, 2016
- “Strategic Mergers & Acquisitions”, Ohio Staffing and Search Association Annual Conference, 2016
- “Grow Your Business: Take it to the Next Level”, Michigan Minority Procurement Annual Conference, 2015
- “Strategic Mergers & Acquisitions”, Ohio Staffing and Search Association Annual Conference, 2015, 2017
- “Advising the New Startup Company: Formation and Funding”, Institute of Continuing Legal Education, 2013
- “Affordable Health Care Act”, Howell Chamber of Commerce, 2013
- “Business Law and Order: Corporate Formation”, Ann Arbor Spark, 2012
- “Corporate Tax Update”, Lansing to Local, 2012
- “Corporate Tax and Sales Tax Update”, Indo Asia Chamber of Commerce, 2012
- “Starting a New Business”, Ann Arbor Spark, 2011-2018
- “International Financial Reporting Standards”, Eastern Michigan University, 2011-2012
- “Mergers & Acquisitions in the Staffing Industry”, Ohio Staffing and Search Association, 2011
- “Proposal Stage Accounting and Reporting Matters”, UHY LLP Accounting & Regulatory Update, 2011
- Regularly presents at various internal and external financial related seminars