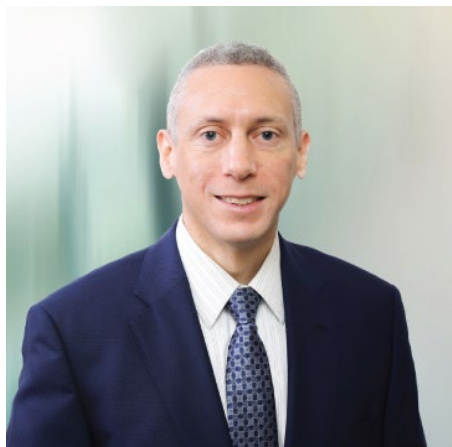


## LANCE A. HAYNES



Lance Haynes is a Senior Vice President of UHY Corporate Finance. He has eight years of corporate development and strategic M&A experience with a Fortune 500 managed care and health services enterprise. During this time, the company deployed over \$25B of acquisition capital, and Lance played a key role on approximately 20 closed deals with combined transaction value of over \$5B. His responsibilities included financial modeling, facilitating the due diligence process and negotiation of definitive agreements.

Lance's deal experience includes both acquisitions and divestitures, a mix of deal sizes and various strategic rationales, and has encompassed both stock and certain asset transaction structures.

His finance and business experience prior to corporate development and strategic M&A is comprised by three years of entrepreneurship (food and beverage/CPG); four years of business valuation consulting (healthcare); and, two years of sell-side investment research (mortgage REITs).

### SENIOR VICE PRESIDENT, UHY CORPORATE FINANCE

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#### INDUSTRY EXPERTISE:

- Managed Care / Health Insurance
- Healthcare Services
- Consumer Goods
- Mortgage Finance

#### ACTIVE & PRIOR PROFESSIONAL MEMBERSHIPS:

- CFA Institute
- CFA Society of St. Louis

#### PROFESSIONAL EXPERIENCE:

- Saint Louis University – *M.S., Finance*
- University of Northern Iowa – *B.A., Finance*
- Lindenwood University – *Former Adjunct Professor*

#### BACKGROUND:

- Passed the CFA® Program Level II Exam

#### THOUGHT LEADERSHIP:

- Co-author of "Market Impact of Specialty Hospitals: A Study of the Profitability of General Short-Term Acute Care Hospitals". [Journal of Health Care Finance](#). Vol. 35, No. 2, Winter 2008.
- Co-author of "Valuation of Hospitals in a Changing Reimbursement and Regulatory Environment". [Healthcare Organizations: Financial Management Strategies](#). David Marcinko, M.D., Ed. STP Specialty Technical Publishers (2008).